PRICING TERM SHEE

# APOLLO Series 2015-1 Trust

### A\$1,250 MILLION RESIDENTIAL MORTGAGE BACKED SECURITIES

Class A Notes A\$1,150 million AAA (sf) S&P / AAAsf Fitch

**Class AB Notes** A\$62.5 million AAA (sf) S&P

Class B1 Notes A\$30.0 million AA- (sf) S&P

Class B2 Notes A\$4.875 million A+ (sf) S&P

Class B3 Notes A\$2.625 million Not rated

ARRANGER

Macquarie Bank Limited (ABN 46 008 583 542)

#### JOINT-LEAD MANAGERS

Macquarie Bank Limited

Australia and New Zealand Banking Group Limited (ABN 11 005 357 522)

Deutsche Bank AG, Sydney Branch (ABN 13 064 165 162)

Westpac Banking Corporation (ABN 33 007 457 141)

# ANZ



All investors are advised to carefully read the Important Notice on pages 10-14 of this Term Sheet before considering any investment.



# 1. ISSUE SUMMARY

Class	Coupon Type	Currency	Ratings S&P / Fitch	Volume A\$m	Proportion	Margin	Expected WAL (yrs) <sup>1</sup>	% Credit Support
А	Floating	AUD	AAA (sf)/AAAsf	1,150.000	92.0%	+90bps	3.1	8.0%
AB	Floating	AUD	AAA (sf)/NR	62.500	5.0%	+175bps	5.5	3.0%
B1	Floating	AUD	AA- (sf)/NR	30.000	2.4%	+230bps	5.5	0.6%
B2	Floating	AUD	A+ (sf)/NR	4.875	0.39%	+310bps	5.5	0.21%
B3	Floating	AUD	NR/NR	2.625	0.21%	+500bps	5.5	n/a
TOTAL				1,250.000				
Expected Final Distribution			Class A		August 2023			
Dates <sup>1</sup>		Class AB		August 2023				
			Class B1		August 2023			
		Class B2		August 2023				
ISIN			Class B3		August 2023			
			Class A		AU3FN0026548			
			Class AB		AU3FN0026555			
		Class B1		AU3FN0026563				
		Class B2		AU3FN0026571				
			Class B3		AU3FN00265	89		

1. Based on a flat CPR of 22%, operation of the pro rata paydown structure and the exercise of the Call Option at the first available opportunity.

INVESTMENTS IN THE APOLLO SERIES 2015-1 TRUST NOTES ARE NOT DEPOSITS OR OTHER LIABILITIES OF MACQUARIE OR ANY ENTITY OF THE MACQUARIE GROUP, OR OF THE JOINT LEAD MANAGERS OR OF ANY ENTITY OF A JOINT LEAD MANAGER GROUP AND ARE SUBJECT TO INVESTMENT RISK, INCLUDING POSSIBLE DELAYS IN REPAYMENT AND LOSS OF INCOME AND CAPITAL INVESTED. NEITHER MACQUARIE NOR ANY OTHER MEMBER OF THE MACQUARIE GROUP NOR THE JOINT LEAD MANAGERS NOR ANY ENTITY OF A JOINT LEAD MANAGER GROUP GUARANTEE ANY PARTICULAR RATE OF RETURN OR THE PERFORMANCE OF THE APOLLO SERIES 2015-1 TRUST NOTES, NOR DO THEY GUARANTEE THE REPAYMENT OF CAPITAL FROM THE APOLLO SERIES 2015-1 TRUST NOR THE PAYMENT OF INTEREST DUE ON THE INSTRUMENTS. IN PARTICULAR, BUT WITHOUT LIMITATION, MACQUARIE, ANY OTHER MEMBER OF THE MACQUARIE GROUP OR THE JOINT LEAD MANAGERS OR ANY ENTITY OF A JOINT LEAD MANAGER GROUP DO NOT GUARANTEE THE PERFORMANCE OF THE ASSETS OF APOLLO SERIES 2015-1 TRUST.

# 2. TRANSACTION PARTIES

lssuer	Perpetual Trustee Company Limited (ABN 42 000 001 007) ("Trustee") as trustee for the APOLLO Series 2015-1 Trust (the "Trust")		
Trust Manager	SME Management Pty Ltd (ABN 21 084 490 166)		
Security Trustee	P.T. Limited (ABN 67 004 454 666)		
Originator / Seller	Suncorp-Metway Limited (ABN 66 010 831 722) ("Suncorp")		
Servicer	Suncorp		
Custodian	Suncorp		
Basis and Fixed Rate Swap Provider	Suncorp		
Liquidity Facility Provider	Suncorp		
Redraw Facility Provider	Suncorp		
Rating Agencies	Standard and Poor's Rating Services ("S&P")		
	Fitch Australia Pty Ltd ("Fitch")		
Lenders Mortgage Insurers	QBE Lenders' Mortgage Insurance Limited ("QBE LMI") (ABN 70 000 511 071)		
Arranger	Macquarie Bank Limited		
Joint Lead Managers	Macquarie Bank Limited		
	Australia and New Zealand Banking Group Limited		
	Deutsche Bank AG, Sydney Branch		
	Westpac Banking Corporation		

# 3. FEATURES OF THE NOTES

Pricing Date	26 February 2015
Issue Date	12 March 2015
Legal Final Maturity Date	For all Notes, the Distribution Date in April 2046
Interest Reset and Distribution Dates	Interest reset dates for the Notes will be monthly on the 13 <sup>th</sup> of each calendar month (or, if not a Business Day, on the next Business Day).
	The Notes will receive interest monthly on the 13 <sup>th</sup> of each calendar month (or, if not a Business Day, on the next Business Day). The first interest Distribution Date will be 13 April 2015.
Business Day	A day other than a Saturday, Sunday or public holiday, on which banks are open for business in Sydney and Brisbane.
Coupon	One month BBSW as set on each interest reset date, plus the applicable Margin as set out in the Issue Summary table in Section 1 above.
	An interpolated rate will apply for the first coupon period.
Step-Up Margin	The applicable Margin on the Class A Notes will increase by 0.25% p.a. from and including the first Call Option Date if the Notes are not redeemed.
	The Applicable Margin on the Class AB, Class B1, Class B2 and Class B3 Notes will not increase.
Interest Calculation Method	Actual/365
Call Option	The Issuer has the option to redeem all remaining Notes on any Distribution Date (the "Call Option Date") occurring after the last day of the monthly period on which the aggregate principal outstanding of all loans in the mortgage pool is equal to or less than 10% of the aggregate principal outstanding of all loans in the mortgage pool as at the Cut-Off Date.
Cut-Off Date	2 March 2015
Record Date	The register will close at 4.30pm (Sydney time) 4 Business Days prior to each Distribution Date, for the purpose of calculating Noteholder entitlements.
Substitution Period / Pre- funding	The transaction securitises a closed pool of assets with no substitution and no pre-funding.
Principal Payments (pre- Enforcement)	If the Subordination Conditions are not satisfied, available principal collections (after funding any principal draws) will be passed through as follows:
	(a) To repay any redraw advances to the Redraw Facility Provider;

	(b)	To repay any redraw advances to the Seller;
	(C)	To the Class A Noteholders in repayment of principal until the balance of the Class A Notes is reduced to zero;
	(d)	To the Class AB Noteholders in repayment of principal until the balance of the Class AB Notes is reduced to zero;
	(e)	To the Class B1 Noteholders in repayment of principal until the balance of the Class B1 Notes is reduced to zero;
	(f)	To the Class B2 Noteholders in repayment of principal until the balance of the Class B2 Notes is reduced to zero; and
	(g)	To the Class B3 Noteholders in repayment of principal until the balance of the Class B3 Notes is reduced to zero.
	will be p (a) and	ubordination Conditions are satisfied, available principal collections bassed through, after funding any principal draw and paying items (b) above, on a pro rata basis between the Class A, Class AB, 31, Class B2 and Class B3 Notes.
Subordination Conditions		bordination Conditions are as follows and are satisfied on any ination date if:
	(a)	Class A Note subordination has at least doubled from the initial percentage;
	(b)	Class AB Note subordination has at least doubled from the initial percentage;
	(C)	There are no unreimbursed charge-offs on the Class B3 Notes;
	(d)	The average of the mortgage loans being greater than 60 days in arrears over the immediately prior four months is less than 4%;
	(e)	The second anniversary of the Issue Date has occurred; and
	(f)	The Distribution Date does not fall on a Call Option Date;
Income Payments (pre- Enforcement)		received by the Trust in each collection period will be distributed in owing order:
	(a)	\$1 to the Income Unitholder;
	(b)	Payment of the series trust expenses;
	(C)	Net payments to hedge providers;
	(d)	Any principal and interest payments to the Liquidity Facility Provider and interest payments to the Redraw Facility Provider;
	(e)	Interest on the Class A Notes;
	(f)	Interest on the Class AB Notes;
	(g)	Interest on the Class B1 Notes;
	(h)	Interest on the Class B2 Notes;

	(i)	Interest on the Class B3 Notes;
	(j)	Repayment of any unreimbursed principal draw;
	(k)	To top up the Liquidity Reserve back to its original balance (if required) in order to keep the balance of that reserve at the initial required balance;
	(I)	Reimbursement of Defaulted Amounts for the current collection period;
	(m)	Reimbursement of any unreimbursed Charge-Offs;
	(n)	Deposits into the Excess Revenue Reserve up to the Maximum Excess Revenue Reserve Amount ;
	(O)	Subordinated payments due to the Liquidity Facility Provider and Redraw Facility Provider;
	(p)	Payments to the Fixed Rate Swap provider of certain mortgage loan break costs;
	(q)	Payments to hedge providers of any subordinated termination payments; and
	(r)	Payments to the Residual Income Beneficiary of the Trust.
Priority of Payments post Enforcement:		ng enforcement of the charge, principal and interest due to Iders will be repaid in the following order of priority:
	(a)	Class A Notes;
	(b)	Class AB Notes;
	(C)	Class B1 Notes;
	(d)	Class B2 Notes; and then
	(e)	Class B3 Notes.
Charge-offs:	Charge	-offs will be allocated in the following order:
	(a)	Class B3 Notes;
	(b)	Class B2 Notes;
	(C)	Class B1 Notes;
	(d)	Class AB Notes; and then
	(e)	Class A Notes.
Collateral	-	of 100% full documentation, fully mortgage insured, first-ranking ges secured over residential property in Australia.
Mortgage Insurance	100% c reasona	ortgage loan is covered by a mortgage insurance policy that covers of the principal balance, the accrued interest amount and able costs of enforcement. The mortgage insurance policies are d by QBE LMI. The Issuer's ability to claim is subject to the terms of

	the relevant mortgage insurance policy.			
Principal Draws	If at any time the available income of the trust is insufficient to meet the Total Expenses (defined below) of the Trust, the liquidity shortfall will first be covered from available principal collections via a principal draw.			
Liquidity Facility	To cover possible liquidity shortfalls that may remain after applying principal draws referred to above, the Trustee has entered into a Liquidity Facility Agreement with the Liquidity Facility Provider, under which the Trustee can request liquidity advances up to the facility limit sized as the greater of:			
	(a) 1.30% of the outstanding balance of all performing mortgages in the pool at that time; and			
	(b) 0.13% of the outstanding principal balance of all performing mortgages as at the Issue Date.			
Total Expenses	Provided the Call Option Date has not yet occurred and conditions c) and d) of the Subordination Conditions (described above) are satisfied, Total Expenses comprise items (a) to (i) inclusive listed in the Income Payments (pre-Enforcement) waterfall above subject to the qualifications below. Otherwise Total Expenses comprise items (a) to (h) inclusive listed in the Income Payments (pre-Enforcement) waterfall above subject to the qualifications below.			
	If at any time there are unreimbursed charge-offs to the Class B2 Notes, Total Expenses will comprise items (a) to (g) listed in the Income Payments (pre-Enforcement) waterfall above during that time.			
	If at any time there are unreimbursed charge-offs to the Class B1 Notes, Total Expenses will comprise items (a) to (f) listed in the Income Payments (pre-Enforcement) waterfall above during that time.			
Liquidity Reserve	On the Issue Date the Trustee will establish a Liquidity Reserve equal to A\$150,000. This reserve is available to meet any liquidity shortfalls as a result of extraordinary out of pocket expenses of the Trust.			
Excess Revenue Reserve	The Trustee will establish an Excess Revenue Reserve from the Issue Date. The Excess Revenue Reserve is available to cover possible liquidity shortfalls and to reinstate any principal draws.			
	From the Issue Date, 50% of surplus available income under paragraph (n) of the "Income Payments (pre-Enforcement)" described above will be deposited to the credit of the Excess Revenue Reserve until the total aggregate deposit amount in the Excess Revenue Reserve equals 0.36% of the aggregate initial invested amount of all Notes (the "Maximum Excess Revenue Reserve Amount"). Such deposits may occur in the initial build up to the Maximum Excess Revenue Reserve Amount of the Excess Revenue to the Maximum Excess Revenue Reserve Amount of the Excess Revenue Reserve Amount or in subsequent replenishment of the Excess Revenue Reserve if reduced below the Maximum Excess Revenue Reserve Amount. The Excess Revenue			

Reserve will be held in the Collections Account.

Denomination Each Note has a denomination of A\$1,000. The Notes will be issued in minimum parcels of A\$500,000.

Withholding Tax The Class A, Class AB, Class B1, Class B2 and Class B3 Notes will be offered for subscription or purchase in a manner to satisfy the public offer test provisions under section 128F of the Income Tax Assessment Act 1936 (as amended).

Listing The Notes will not be listed.

Governing Law New South Wales Law

Settlement Austraclear, Euroclear

**RBA Repo Eligibility** 

Following the Issue Date the Trust Manager will apply for repo eligibility with the Reserve Bank of Australia in relation to the Class A and Class AB Notes.

**European Union Risk** Suncorp (as the originator of the mortgage loans to be securitised) will **Retention Requirements** retain a material net economic interest of not less than 5% in the securitisation in accordance with the text of each of Article 405 of Regulation (EU) No 575/2013 and Articles 51 of Regulation (EU) No 231/2013.

> As at the Issue Date, such interest will be comprised of certain randomly selected exposures held on the balance sheet of Suncorp as required by the text of each of Article 405 and Article 51.

# CONTACTS

#### Macquarie Bank Limited

Syndicate	David Castle	(61 2) 8232 8300	david.castle@macquarie.com
Debt Structuring	Nick Edwards	(61 3) 9635 8234	nick.edwards@macquarie.com
Debt Structuring	Kevin Lee	(61 2) 8232 8577	kevin.lee@macquarie.com
Debt Structuring	Simone Johnson	(61 2) 8232 4946	simone.johnson@macquarie.com

# Australia and New Zealand Banking Group Limited

Syndicate	Adam Gaydon	(61 2) 8037 0200	adam.gaydon@anz.com
Debt Structuring	Gary Sly	(61 2) 8037 0630	gary.sly@anz.com
Debt Structuring	Jordon Batchelor	(61 2) 8037 0639	jordon.batchelor@anz.com

# Deutsche Bank AG, Sydney Branch

Syndicate	Rod Everitt	(61 2) 8258 2419	rod.everitt@db.com
Debt Structuring	John Claudianos	(61 2) 8258 1450	john.claudianos@db.com
Debt Structuring	Tim Richardson	(61 2) 8258 2411	tim.richardson@db.com

# Westpac Banking Corporation

Syndicate	Rishik Arya	(61 2) 8253 4582	rarya@westpac.com.au
Debt Structuring	Michael Moloney	(61 2) 8254 7964	mmoloney@westpac.com.au
Debt Structuring	Haan Ti	(61 2) 8254 8065	hti@westpac.com.au

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By accepting this Term Sheet, you acknowledge and agree that the Joint Lead Managers are acting, and will at all times act, as an independent contractor on an arm's-length basis and is not acting, and will not act, in any other capacity, including in a fiduciary capacity, with respect to you and will not assume any duty of care in this respect.

No party will be legally bound until such time as the parties agree to all the terms (whether orally or otherwise) sufficient to complete a confirmation with respect to the Transaction. Each intending purchaser must make its own independent assessment and investigation into the terms of the Transaction as it considers appropriate. The Transaction is subject to investment risk, including possible delays in repayment and loss of income and principal invested. Opinions expressed herein are subject to change without notice and no Joint Lead Manager is under any obligation to update or keep the information current. The Joint Lead Managers are acting solely as principals, on a several basis, and not as advisors or in a fiduciary capacity.

Each of the Joint Lead Managers discloses that, in addition to the arrangements and interests it will have with respect of the Issuer, the assets and the Notes as described in this document (the "Finance Document Interests"), it, its Related Entities (as defined in the Corporations Act) and employees:

- (a) may from time to time be a Noteholder or have other interests with respect to the Notes and they may also have interests relating to other arrangements with respect to a Noteholder or a Note; and
- (b) may receive fees, brokerage and commissions or other benefits, and act as principal with respect to any dealing with respect to any Notes

(collectively the "Note Interests").

You acknowledge these disclosures and further acknowledge and agree that:

- each of the Joint Lead Managers and each of their Related Entities and employees (each a "Relevant Entity") will have the Finance Document Interests and may from time to time have the Note Interests and is, and from time to time may be, involved in a broad range of transactions (the "Other Transactions") in various capacities (the "Other Transaction Interests");
- (ii) each Relevant Entity in the course of its business may act independently of any other Relevant Entity;
- (iii) to the maximum extent permitted by applicable law, the duties of each Relevant Entity in respect of the Notes are limited to the contractual obligations of the Joint Lead Manager as set out in the transaction documents contemplated by this Term Sheet and, in particular, no advisory or fiduciary duty is owed to any person;
- (iv) a Relevant Entity may have or come into possession of information not contained in this document or the Information Memorandum that may be relevant to any decision by a potential investor to acquire the Notes and which may or may not be publicly available to potential investors ("Relevant Information");
- (v) to the maximum extent permitted by applicable law, no Relevant Entity is under any obligation to disclose any Relevant Information to any party named in this document or any affiliate (a "Finance Document Party") or to any potential investor and this document, the Information Memorandum and any subsequent conduct by a Relevant Entity should not be construed as implying that the Relevant Entity is not in possession of such Relevant Information; and
- (vi) each Relevant Entity may have various potential and actual conflicts of interest arising in the course of its business. These interests may conflict with the interests of a Finance Document Party or a Noteholder, and a Finance Document Party or a Noteholder may suffer loss as a result. To the maximum extent permitted by applicable law, a Relevant Entity is not restricted from entering into, performing or enforcing its rights in respect of the Finance Document Interests, the Note Interests or the Other Transaction Interests and may otherwise continue or take steps to further or protect any of those interests and its business even where to do so may be in conflict with the interests of Noteholders or a Finance Document Party, and the Relevant Entities may in so doing act without notice to, and without regard to, the interests of any such person.

This is not a comprehensive or definitive list of all actual or potential conflicts of interest. Further information will be contained in the Information Memorandum and you should consider that.

The information contained herein may contain "forward-looking statements." These may include, among other things, projections, forecasts, estimates of income, yield or return, future performance targets, expected payment dates, sample or pro forma portfolio structures or portfolio composition, scenario, analysis, specific investment strategies and proposed or pro forma levels of diversification or sector investment. These forward-looking statements may be based upon certain assumptions. Actual events are difficult to predict and are beyond the Joint Lead Managers' control.

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